

Hudson Mohawk Road Runners Club Board Meeting Virtual Meeting Held via Zoom January 5, 2022 @ 7:30 p.m.

Attendance: Jessica Northan, Sally Drake, Ravi Chauhan, Steve Jankowski, Jon Rocco, Tom McGuire, Erin Murphy, Brian Northan, John Parisella, Carol Reardon, Chuck Terry III, Ken Skinner, Ray Lee, David Newman, Christine Bishop. Absent: Courtney Breiner, Nick Demos, Sue Thompson.

1. Call to Order (Jessica Northan):

Meeting was called to order. There was a motion to approve the minutes from the December 8, 2021 meeting was made by Ravi Chauhan, seconded by Jon Rocco. The motion was approved.

2. Reports of Officers

- 2.1 President's Report (Jessica Northan): Jessica will update the club in conjunction with the reports from other officers and members.
- 2.2 Executive Vice-President (Sally Drake): Sally updated the club on her recent progress and work related to the annual Bill Shrader Memorial Scholarships. Sally plans on working with Courtney on more promotion and public relations on the scholarships for February and March. The committee remains the same as last year with Sally, Jon Rocco, Ken Skinner, Meghan Mortensen & Chuck Terry.
- 2.3 Executive Vice President for Finance (Ravi Chauhan):

Ravi indicated that the finance committee is working on annual tax related items. In addition, John Parisella and Carol Reardon will become part time employees. Ravi asked those present at the meeting to try and use the wild apricot app to pay for their renewal membership. Ravi indicated the finance committee is also looking into using Wild Apricot payment systems for races and membership vs Paypal.

2.4 VP for Running Events (Nick Demos / Sue Thompson):

Jessica brought up the recent surge in covid-19 cases in regards to the winter series. Although Nick Demos was not in attendance, he wrote a note for Jessica to read. The note indicated that he is looking into hangover half participation numbers, that winter series #3 was cancelled, while winter series #4 is currently proceeding pending discretion from the race directors.

There was some discussion regarding what adjustments could be made to proceed with the remainder winter series races, such as no food and eliminating indoor gathering with the exception of bathrooms.

2.5 Treasurer (Tom McGuire):

Tom discussed preliminary year end 2021 financials. The balance sheet is showing \$538,000 in total assets, mostly in cash, with net worth around \$513,000. There was about \$25,000 in net income at year end. However, this is left over from the just run grant which will be expended in 2022, in summary the club is about break even for 2021.

- 2.6 Treasurer of Running Events (Kathy VanValen): Kathy reported to the club budgeted vs actual financials for recent races. She indicated the books on the anniversary run are about ready to be closed. The club had budgeted a loss of \$1,500, with actual loss of around \$1,275. The Marathon and the Half Marathon made around \$25,000 ... but if deferred entries are included from last year, it made more like \$45,000 vs budget of a \$10,000 profit. The stockade-a-thon made around \$12,700 but not including the cost of police, which will likely wipe out much of the profit for the race and the end result will likely be near the budgeted amount of a profit of \$1,500. In regards to winter series 1, the club budgeted a loss of \$1,500, actual loss of around \$1,300. For Winter Series 2 the club budgeted a loss of \$1,800, the actual loss is looking \$1,600.
- 2.7 Secretary (Steve Jankowski): No report

3. Reports of Committees

3.1 Membership: Carol Reardon & Ravi provided the board with a membership update. The club has around 1,845 active members which is up around 150 over the last couple of months.

John Parisella reported that the leak at clubhouse has not yet been fixed by the landlord, but he has indicated that club property is out of the way.

- 3.2 Volunteers: No report
- 3.3 Public Relations (Courtney Breiner): Although Courtney was absent, she shared a social media and club promotion plan which included ideas on how to promote people signing up for races, signing up for volunteering. On Facebook and Instagram she plans on having one post a week. She also plans on doing press releases for major runs in the Times Union and Gazette.

Christine Bishop indicated that she will put an article in the pace setter about the wild apricot app, also an article on membership and the good things that the club does such as just run and scholarships. Christine also mentioned that the marathon and half marathon sign-ups are open.

- 3.4 Website (Wei Ma and Dana Jones): No report
- 3.5 Conflicts Committee (Ravi Chauhan): Ravi reported there are no conflicts and that all conflict forms are in.
- 3.6 Grants Committee (Sally Drake): No report
- 3.7 Just Run Program (Ken Skinner): Ken indicated that of the \$35,000 that was granted to the just run program, they used about \$11,000 for the fall program. Given this, there is quite a bit of money left from the grant to cover the spring program and possibly some money for the fall 2022 program. For the spring program, Ken is expecting around 15 schools, precovid there was typically 30 participating schools.
- 3.8 Elections Committee: No report

4. Old Business:

None

5. New Business:

None

6. Adjourn:

Jessica asked for a motion to adjourn. A motion to adjourn the meeting was made by Tom M, Kathy V seconded the motion. The motion passed and the meeting ended at approximately 8:47PM.