

## Hudson-Mohawk Road Runners Club Inc. 2022 Budget

2021 actuals based on 1/1/2021 - 12/17/2021

|                                    | 2021 Actual         | 2021 Revised Budget | difference          | 2022 Budget         | notes   |
|------------------------------------|---------------------|---------------------|---------------------|---------------------|---|
| <b>Income</b>                      |                     |                     |                     |                     |   |
| Winter Series #1                   | \$ (280.00)         | \$ (1,500.00)       |                     | \$ (1,500.00)       | Race Actuals not finalized as of setting budget.  |
| Winter Series #2                   | \$ -                | No race             |                     | \$ (1,800.00)       |   |
| Winter Series #3                   | \$ -                | No race (-1800)     |                     | \$ (1,600.00)       |   |
| Winter Series #4                   | \$ -                | No race (-1800)     |                     | \$ (1,800.00)       |   |
| Winter Series #5 & Winter 26.2     | \$ -                | No race (-1800)     |                     | \$ (1,800.00)       |   |
| Runnin' of the Green               | \$ -                | No race (-650)      |                     | \$ 500.00           |   |
| Delmar Dash                        | \$ -                | No race (-2000)     |                     | \$ 1,000.00         |   |
| Bill Robinson Masters 10K          | \$ -                | No race (-500)      |                     | \$ (500.00)         |   |
| Workforce Challenge 3.5M           | \$ 5,214.07         | \$ -                | \$ 5,214.07         | \$ 30,000.00        |   |
| Distinguished Service 8M           | \$ -                | No race (-2000)     |                     | \$ (2,000.00)       |   |
| Father's Day Valley Cats 5k        | \$ -                | No race (-500)      |                     | \$ (500.00)         |   |
| Colonie Summer Track               | \$ (1,196.10)       | \$ (1,050.00)       | \$ (146.10)         | \$ (1,200.00)       |   |
| Tawasentha XC (1,2,3)              | \$ (41.00)          | \$ (300.00)         | \$ 259.00           | \$ (500.00)         |   |
| Labor Day 5K                       | \$ 250.00           | \$ (900.00)         | \$ 1,150.00         | \$ 500.00           |   |
| Anniversary Run                    | \$ (1,204.08)       | \$ (1,500.00)       | \$ 295.92           | \$ (1,500.00)       |   |
| MHRM & Half                        | \$ 25,000.00        | \$ 10,000.00        | \$ 15,000.00        | \$ 50,000.00        | Race Actuals not finalized as of setting budget. Does not inclome race entry income from 2020 (\$20K) |
| Stockade-athon                     | \$ -                | \$ 3,500.00         | \$ (3,500.00)       | \$ 5,000.00         | Race Actuals not finalized as of setting budget.  |
| <b>Races Net Income</b>            | <b>\$ 27,742.89</b> | <b>\$ 8,250.00</b>  | <b>\$ 18,272.89</b> | <b>\$ 72,300.00</b> |   |
| 43300 Direct Public Grants         |                     |                     |                     |                     |   |
| 43330 Foundation and Trust Grants  | \$ 35,000.00        |                     |                     |                     |   |
| 43458 Clock Rental                 |                     |                     |                     |                     |   |
| 46410 Advertising Sales            | \$ -                | \$ -                | \$ -                | \$ -                |   |
| 46430 General Donations            | \$ 148.00           | \$ 100.00           | \$ 48.00            | \$ 100.00           |   |
| 46440 Banquet income               |                     |                     |                     |                     |   |
| 46460 Member Services              | \$ -                | \$ 2,000.00         |                     | \$ 2,000.00         |   |
| 46470 Clothing Sales               |                     |                     |                     |                     |   |
| 47230 Membership Dues              | \$ 638.47           | \$ 1,000.00         | \$ (361.53)         | \$ 1,000.00         |   |
| 90000 Dividend and Interest Income | \$ 10,093.00        | \$ 10,000.00        | \$ 93.00            | \$ 10,000.00        |   |
| General Income                     | \$ 1,425.81         | \$ 2,000.00         |                     | \$ 1,500.00         |   |
| <b>General Income</b>              | <b>\$ 47,305.28</b> | <b>\$ 16,300.00</b> | <b>\$ 31,005.28</b> | <b>\$ 15,800.00</b> |   |
| <b>Total Income</b>                | <b>\$ 75,048.17</b> | <b>\$ 24,550.00</b> | <b>\$ 49,278.17</b> | <b>\$ 88,100.00</b> |   |
| <b>Expenses</b>                    |                     |                     |                     |                     |   |
| 80100 Administration               | \$ -                | \$ -                |                     |                     |   |

|   |    |           |    |           |    |                         |
|---|----|-----------|----|-----------|----|-------------------------|
| 80110 Professional Services               | \$ | 1,037.50  |    |           |    |                         |
| 80120 Accounting                          | \$ | 3,468.75  | \$ | 4,500.00  | \$ | (1,031.25) \$ 10,500.00 |
| 80130 Legal                               | \$ | 133.20    | \$ | 100.00    | \$ | 33.20 \$ 250.00         |
| 80150 Insurance                           | \$ | 2,621.20  | \$ | 2,000.00  | \$ | 621.20 \$ 3,000.00      |
| 80200 Officer Expenses                    | \$ | 149.90    |    |           | \$ | 149.90 \$ 149.90        |
| 80210 President                           | \$ | -         | \$ | 250.00    | \$ | (250.00) \$ 250.00      |
| 80220 Treasurer                           | \$ | -         | \$ | 250.00    | \$ | (250.00) \$ 250.00      |
| 80230 VP Finance                          | \$ | -         | \$ | 250.00    | \$ | (250.00) \$ 250.00      |
| 80240 Race Committee Treasurer            | \$ | -         | \$ | 250.00    | \$ | (250.00) \$ 250.00      |
| 80250 Convention                          |    |           |    |           |    |                         |
| 80260 Accounting software<br>(Quickbooks) | \$ | 2,805.78  | \$ | 2,500.00  | \$ | 305.78 \$ 3,000.00      |
| 80270 Document Storage                    |    |           | \$ | 50.00     | \$ | 50.00 \$ 50.00          |
| 80280 Misc. office supplies               | \$ | 340.96    | \$ | 500.00    | \$ | (159.04) \$ 250.00      |
| 80290 Meeting Refreshments                |    |           |    |           |    |                         |
| 80300 Race Administration                 |    |           |    |           |    |                         |
| 80310 Sanctions administration            |    |           | \$ | 50.00     |    | \$ 50.00                |
| 80400 Facility                            |    |           |    |           |    |                         |
| 80410 Rent                                | \$ | 7,500.00  | \$ | 7,200.00  | \$ | 300.00 \$ 7,500.00      |
| 80420 Facility insurance                  | \$ | 512.00    | \$ | 800.00    | \$ | (288.00) \$ 800.00      |
| 80430 Facility maintenance                | \$ | 750.00    | \$ | 3,000.00  | \$ | (2,250.00) \$ 5,000.00  |
| 80440 Facility Other                      | \$ | -         | \$ | 950.00    | \$ | (950.00) \$ 950.00      |
| 80500 Van                                 |    |           |    |           |    |                         |
| 80510 Van insurance                       | \$ | 2,131.00  | \$ | 2,131.00  | \$ | - \$ 2,500.00           |
| 80520 Gas, etc.                           | \$ | 40.02     | \$ | 200.00    | \$ | (159.98) \$ 450.00      |
| 80530 Van maintenance                     | \$ | -         | \$ | 2,000.00  | \$ | (2,000.00) \$ 2,000.00  |
| 80540 Van other                           | \$ | 10.00     | \$ | 350.00    | \$ | (340.00) \$ 350.00      |
| 80600 Equipment                           |    |           |    |           |    |                         |
| 80610 Equipment maintenance               | \$ | 303.96    | \$ | 1,000.00  |    | \$ 1,000.00             |
| 80620 Equipment acquisition               | \$ | -         | \$ | 1,000.00  | \$ | (1,000.00) \$ 1,000.00  |
| 81000 Programs                            |    |           |    |           |    |                         |
| 81100 Shrader scholarships                | \$ | 12,000.00 | \$ | 12,000.00 | \$ | - \$ 18,000.00          |
| 81200 General grants                      |    |           |    |           | \$ | - \$ 5,000.00           |
| 81300 Special grants                      |    |           |    |           | \$ | - \$ 5,000.00           |
| 81500 Just Run                            |    |           |    |           |    |                         |
| 81501 Awards                              | \$ | -         |    |           |    |                         |
| 81504 Insurance                           | \$ | -         |    |           |    |                         |
| 81505 Miscellaneous                       | \$ | -         |    |           |    |                         |
| 81506 Postage                             | \$ | -         |    |           |    |                         |
| 81507 Printing and copying                | \$ | -         |    |           |    |                         |
| 81508 Refreshments                        | \$ | 189.65    |    |           |    |                         |

|  |           |                  |           |                     |           |                                  |
|--|-----------|------------------|-----------|---------------------|-----------|----------------------------------|
| 81508 Rentals                              | \$        | -                |           |                     |           |                                  |
| 81510 School Leader Stipend                | \$        | 3,700.00         |           |                     |           |                                  |
| 81511 Shirts                               | \$        | -                |           |                     |           |                                  |
| 81512 Signs and Banners                    | \$        | -                |           |                     |           |                                  |
| <b>Total 81500 Just Run</b>                | <b>\$</b> | <b>3,889.65</b>  | <b>\$</b> | <b>45,000.00</b>    | <b>\$</b> | <b>45,000.00</b>                 |
| 81600 Grand Prix Prize Money               | \$        | -                | \$        | 9,500.00            | \$        | (9,500.00) \$ 9,500.00           |
| 82000 Communications                       |           |                  |           |                     |           |                                  |
| 82100 Web site                             | \$        | 786.00           | \$        | 1,700.00            | \$        | 786.00 \$ 1,500.00               |
| 82120 Web site operation                   | \$        | 96.30            | \$        | 1,000.00            | \$        | (903.70) \$ 100.00               |
| 82200 Clinics/Expos                        | \$        | -                | \$        | 200.00              | \$        | 200.00                           |
| 82300 Brochures                            | \$        | -                | \$        | 350.00              | \$        | 500.00                           |
| 82400 PR/Advertising                       | \$        | -                | \$        | 500.00              | \$        | 500.00                           |
| 82500 Pace Setter                          | \$        | 10,800.00        | \$        | 10,000.00           | \$        | 800.00 \$ 11,000.00              |
| 83000 Membership                           |           |                  |           |                     |           |                                  |
| 83100 Membership software (Wild Apricot)   | \$        | 4,536.00         | \$        | 5,000.00            | \$        | (464.00) \$ 5,000.00             |
| 83200 Renewal mailings                     | \$        | 391.96           | \$        | 500.00              | \$        | (108.04) \$ 500.00               |
| 83300 Banquet                              |           |                  |           |                     |           |                                  |
| 83310 Banquet awards                       | \$        | -                | \$        | 700.00              | \$        | 700.00                           |
| 83320 Facility Rental                      | \$        | -                | \$        | 4,500.00            | \$        | 4,500.00                         |
| 83330 Banquet food                         | \$        | -                | \$        | 500.00              | \$        | 500.00                           |
| 83340 Banquet entertainment                | \$        | -                | \$        | 750.00              | \$        | 750.00                           |
| 83350 Banquet other                        | \$        | -                | \$        | 100.00              | \$        | 100.00                           |
| 83500 Hall of Fame                         | \$        | -                | \$        | 650.00              | \$        | 650.00                           |
| 84000 Volunteers                           | \$        | -                |           |                     |           |                                  |
| 84100 Volunteer recognition                | \$        | 413.41           | \$        | 500.00              | \$        | 500.00                           |
| 84200 Volunteer recruitment/special events | \$        | -                | \$        | 1,000.00            | \$        | 500.00                           |
| 84500 Publicity                            | \$        | -                | \$        | 300.00              | \$        | 300.00                           |
| 85000 Miscellaneous Admin                  | \$        | 40.00            | \$        | 25.00               | \$        | 15.00 \$ 200.00                  |
| 85200 Sales tax                            |           |                  | \$        | 250.00              | \$        | 50.00                            |
| 85300 PayPal Fees                          | \$        | 405.82           | \$        | 400.00              | \$        | 5.82 \$ 500.00                   |
| 86000 Payroll Expenses                     |           |                  |           |                     |           |                                  |
| 86100 Disability Insurance                 | \$        | 537.38           | \$        | 250.00              | \$        | 287.38 \$ 250.00                 |
| 86200 Taxes                                | \$        | 110.14           | \$        | 500.00              | \$        | (389.86) \$ 2,000.00             |
| 86300 Wages                                | \$        | 1,412.50         | \$        | 4,000.00            | \$        | (2,587.50) \$ 10,000.00          |
| 86400 Worker's Comp                        | \$        | 284.42           | \$        | 500.00              | \$        | 1,000.00                         |
| <b>Total Expenses</b>                      | <b>\$</b> | <b>61,397.50</b> | <b>\$</b> | <b>130,006.00</b>   | <b>\$</b> | <b>(19,777.09) \$ 164,099.90</b> |
| <b>Total Net Income</b>                    | <b>\$</b> | <b>13,650.67</b> | <b>\$</b> | <b>(105,456.00)</b> | <b>\$</b> | <b>69,055.26 \$ (75,999.90)</b>  |