

Description **2018 Budget****Income**

Races	
Winter Series #1	(585.00)
Winter Series #2	(1,600.00)
Winter Series #3	(885.00)
Winter Series #4	(880.00)
Winter Series #5 & Winter 26.2	(1,495.00)
Runnin' Green	600.00
Delmar Dash	1,700.00
Bill Robinson Masters 10K	340.00
Mother's Day 5K	800.00
Workforce Challenge 3.5mi	75,000.00
Distinguished Service 8mi.	(500.00)
Father's Day Valley Cats 5k	800.00
Colonie Summer Track	(900.00)
Dynamic Duo	(1,100.00)
Indian Ladder	340.00
Tawasentha XC (3)	(200.00)
Labor Day 5K	800.00
Anniversary	(1,000.00)
Voorheesville 7.1mi	(250.00)
Marathon/Half	70,000.00
Stockade-athon	7,500.00
Turkey Raffle Run	(450.00)
Total Races Net Income:	148,035.00

General Income

Clock Rentals	150.00
Advertising Sales	2,000.00
General Donations	250.00
Banquet	3,000.00
Clothing	1,000.00
Membership Dues	20,000.00
Other Income	
Dividend & Interest	1,600.00
Total General Income	28,000.00

Total Income **176,035.00**

Expenses

Administrative:	
Professional Services:	
Accounting	7,500.00
Legal	1,000.00
Insurance	3,200.00
President	500.00
Treasurer	200.00
VP Finance	250.00
Race Committee Treasurer	250.00
Convention	2,500.00
Accounting & Bill Pay Software	2,500.00
Document Storage	0.00
Misc. Office Supplies	500.00
Meeting Refreshments	1,500.00
Race Admin.	
Sanctions Admin.	150.00
Grand Prix Prize Money	9,000.00
Facility	
Rent	7,200.00
Maintenance	6,000.00
Other	1,000.00
Van	
Insurance	1,900.00
Gas, etc.	450.00
Maintenance	2,250.00
Equipment	
Maintenance	1,000.00
Acquisition	4,000.00
Programs	
Shrader Scholarshps	18,500.00
General Grants	10,000.00
Special Grants	10,000.00
Just Run	

Description	2018 Budget
Awards	1,650.00
Insurance	500.00
Misc.	1,250.00
Postage	100.00
Refreshments	2,500.00
School Leader Stipend	14,250.00
Shirts	24,000.00
Signs and Banners	750.00
Communications	
Website & Pace Setter	1,500.00
Website development	7,500.00
Website operation (Pace Setter)	10,000.00
Clinics/Expos	750.00
Brochures	350.00
PR/Advertising	1,000.00
Membership	
Wild Apricot	2,400.00
Renewal Mailings	500.00
Banquet	
Awards	750.00
Facility Rental	0.00
Food	7,000.00
Other	100.00
Hall of Fame	250.00
Volunteers	
Recognition	5,000.00
Recruitment / Special Events	5,000.00
Publicity	300.00
Miscellaneous Admin.	35.00
Clothing sales tax	250.00
Paypal fees	500.00
Payroll	
Disability Insurance	200.00
Taxes	1,000.00
Wages	25,000.00
Worker's Comp	1,000.00
Total Expenses	206,735.00
Other Misc. Expense	
Grand Total Expenses	206,735.00
Total Net Income	(30,700.00)