

Hudson-Mohawk Road Runners Club Inc.

2021 Budget

2020 actuals based on 1/1/2020 - 12/8/2020

	2020 Actual	2020 Budget	difference	2021 Budget
Income				
Winter Series #1		\$ (1,500.00)		No Race
Winter Series #2		\$ (1,800.00)		No Race
Winter Series #3		\$ (1,600.00)		\$ (1,800.00)
Winter Series #4		\$ (1,600.00)		\$ (1,800.00)
Winter Series #5 & Winter 26.2		\$ (2,000.00)		\$ (1,800.00)
Runnin' of the Green	\$ 500.00	\$ 500.00	\$ -	\$ (650.00)
Delmar Dash	\$ (70.00)	\$ 1,000.00	\$ (1,070.00)	\$ (2,000.00)
Bill Robinson Masters 10K	\$ (900.00)	\$ (500.00)	\$ (400.00)	\$ (500.00)
Workforce Challenge 3.5M	\$ (10,000.00)	\$ 70,000.00	\$ (80,000.00)	\$ 10,000.00
Distinguished Service 8M	\$ (1,100.00)	\$ (1,100.00)	\$ -	\$ (2,000.00)
Father's Day Valley Cats 5k	No race	\$ (200.00)		\$ (500.00)
Colonie Summer Track	No race	\$ (1,000.00)		\$ (1,500.00)
Tawasentha XC (1,2,3)	No race	\$ (300.00)		\$ (500.00)
Labor Day 5K	No race	\$ (900.00)		\$ (1,000.00)
Anniversary Run	No race	\$ (1,500.00)		\$ (1,500.00)
MHRM & Hannaford Half	\$ (7,500.00)	\$ 60,000.00	\$ (67,500.00)	\$ 30,000.00
Stockade-athon	No race	\$ 3,500.00		\$ 1,500.00
Turkey Raffle Run		\$ (650.00)		\$ (1,000.00)
Races Net Income	\$ (19,070.00)	\$ 120,350.00	\$ (148,970.00)	\$ 24,950.00
43450 USATF Insurance Refund	\$ 4,685.00	\$ 360.00	\$ 4,325.00	
43458 Clock Rental	\$ 216.00	\$ 800.00	\$ (584.00)	\$ 600.00
46410 Advertising Sales		\$ 1,200.00		\$ 1,200.00
46430 General Donations	\$ 59.00	\$ 100.00	\$ (41.00)	\$ 100.00
46440 Banquet income	\$ -	\$ 2,000.00		\$ 2,000.00
46460 Member Services				
46470 Clothing Sales	\$ -	\$ 3,000.00	\$ (3,000.00)	\$ 1,000.00
47230 Membership Dues	\$ 10,526.00	\$ 15,000.00	\$ (4,474.00)	\$ 10,000.00
90000 Dividend and Interest Income	\$ 3,500.23	\$ 8,500.00		\$ 7,000.00
General Income	\$ 18,986.23		\$ 18,986.23	\$ 21,900.00
Total Income	\$ (83.77)	\$ 120,350.00	\$ (129,983.77)	\$ 46,850.00
Expenses				
80100 Administration		\$ -		
80110 Professional Services				
80120 Accounting	\$ 9,887.50	\$ 10,500.00	\$ (612.50)	\$ 10,500.00
80130 Legal	\$ 100.00	\$ 500.00	\$ (400.00)	\$ 500.00
80150 Insurance	\$ 1,893.16	\$ 3,000.00	\$ (1,106.84)	\$ 3,000.00
80200 Officer Expenses				
80210 President	\$ -	\$ 500.00	\$ (500.00)	\$ 250.00

80220 Treasurer	\$	-	\$	250.00	\$	250.00
80230 VP Finance	\$	-	\$	250.00	\$	250.00
80240 Race Committee Treasurer	\$	229.03	\$	250.00	\$	(20.97) \$ 250.00
80250 Convention						
80260 Accounting software (Quickbooks)	\$	2,647.43	\$	3,000.00	\$	(352.57) \$ 3,000.00
80270 Document Storage			\$	50.00	\$	50.00 \$ 50.00
80280 Misc. office supplies	\$	181.65	\$	500.00	\$	(318.35) \$ 500.00
80290 Meeting Refreshments						
80300 Race Administration						
80310 Sanctions administration			\$	50.00	\$	50.00
80400 Facility						
80410 Rent	\$	7,500.00	\$	7,200.00	\$	300.00 \$ 7,500.00
80420 Facility insurance			\$	800.00	\$	800.00
80430 Facility maintenance	\$	4,180.31	\$	7,000.00	\$	(2,819.69) \$ 7,000.00
80440 Facility Other	\$	910.64	\$	950.00	\$	(39.36) \$ 950.00
80500 Van						
80510 Van insurance	\$	2,583.00	\$	2,000.00	\$	583.00 \$ 2,500.00
80520 Gas, etc.	\$	101.90	\$	450.00	\$	(348.10) \$ 450.00
80530 Van maintenance	\$	75.23	\$	2,000.00	\$	(1,924.77) \$ 2,000.00
80540 Van other	\$	316.80			\$	350.00
80600 Equipment						
80610 Equipment maintenance			\$	1,000.00	\$	1,000.00
80620 Equipment acquisition	\$	1,062.31	\$	5,000.00	\$	(3,937.69) \$ 1,000.00
81000 Programs						
81100 Shrader scholarships	\$	18,515.43	\$	18,500.00	\$	15.43 \$ 12,000.00
81200 General grants	\$	3,750.00	\$	5,000.00	\$	(1,250.00)
81300 Special grants			\$	5,000.00		
81500 Just Run						
81501 Awards	\$	-				
81504 Insurance	\$	-				
81505 Miscellaneous	\$	-				
81506 Postage	\$	-				
81507 Printing and copying	\$	-				
81508 Refreshments	\$	-				
81508 Rentals	\$	-				
81510 School Leader Stipend	\$	200.00				
81511 Shirts	\$	-				
81512 Signs and Banners	\$	-				
Total 81500 Just Run			\$	45,000.00	\$	15,000.00
81600 Grand Prix Prize Money	\$	9,285.00	\$	9,500.00	\$	(215.00) \$ -
82000 Communications						
82100 Web site	\$	786.00	\$	1,700.00	\$	786.00 \$ 1,700.00
82120 Web site operation	\$	120.00	\$	1,000.00	\$	(880.00) \$ 1,000.00
82200 Clinics/Expos	\$	-	\$	200.00	\$	200.00
82300 Brochures	\$	-	\$	350.00	\$	350.00
82400 PR/Advertising	\$	-	\$	500.00	\$	500.00

82500 Website Operation (Pace Setter)	\$	9,900.00	\$	10,000.00	\$	(100.00)	\$	10,000.00
83000 Membership								
83100 Membership software (Wild Apricot)	\$	4,536.00	\$	5,000.00	\$	(464.00)	\$	5,000.00
83200 Renewal mailings	\$	384.89	\$	500.00	\$	(115.11)	\$	500.00
83300 Banquet								
83310 Banquet awards	\$	-	\$	700.00			\$	700.00
83320 Facility Rental	\$	-	\$	4,500.00			\$	4,500.00
83330 Banquet food	\$	-	\$	500.00			\$	500.00
83340 Banquet entertainment	\$	-	\$	750.00			\$	750.00
83350 Banquet other	\$	-	\$	100.00			\$	100.00
83500 Hall of Fame	\$	135.00	\$	650.00			\$	650.00
84000 Volunteers	\$	-						
84100 Volunteer recognition	\$	-	\$	2,500.00			\$	2,000.00
84200 Volunteer recruitment/special events	\$	-	\$	1,000.00			\$	700.00
84500 Publicity	\$	205.14	\$	300.00			\$	300.00
85000 Miscellaneous Admin	\$	118.00	\$	25.00	\$	93.00	\$	25.00
85200 Sales tax			\$	250.00			\$	250.00
85300 PayPal Fees	\$	363.42	\$	500.00	\$	(136.58)	\$	50.00
86000 Payroll Expenses								
86100 Disability Insurance	\$	248.25	\$	200.00	\$	48.25	\$	250.00
86200 Taxes	\$	758.34	\$	2,000.00	\$	(1,241.66)	\$	1,500.00
86300 Wages	\$	7,943.75	\$	21,000.00	\$	(13,056.25)	\$	10,000.00
86400 Worker's Comp			\$	500.00			\$	500.00
Total Expenses	-	\$ 88,918.18	-	\$ 182,975.00	-	\$ (27,963.76)	-	\$ 111,175.00
Total Net Income	-	\$ (89,001.95)	-	\$ (62,625.00)	-	\$ (102,020.01)	-	\$ (64,325.00)

notes

Race vouchers issued from 2020, and even if we have a race, we can't expect the attendance

May not happen until September or 2022, cost should be lower based on shirt reprints

May have increased COVID precaution costs

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May have increased COVID precaution costs, may not get the usual attendance

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May not be as many races

Will we hold a banquet?

No winter series and potentially other races

interest is way down

4 Scholarships

Pausing

Pausing

Potentially find a sponsor and create our own program?

Looking to fundraise as well

Giving out Grand Prix Prizes in Sep. 2022

Do we want a banquet in 2021?